Message Text

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PAGE 01 WARSAW 01964 090817Z ACTION EUR-12

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EO 11652N/A

TAGS: ESTC, BEXP, PL

SUBJ: REQUEST FOR EXPORT LICENSE FOR MEMOREX DISC-DRIVE COMPUTER

STORAGE UNIT

1. MR. BOLESLAW GLIKSMAN, THE DIRECTOR OF "ZETO," THE FIRM HANDLING COMPUTER OPERATIONS FOR THE NEW HUTA KATOWICE STEEL MILL, HAS ASKED THE EMBASSY'S ASSISTANCE IN ASCERTAINING THE STATUS OF A REQUEST FOR A US EXPORT LICENSE BY MEMOREX, INC. THE SALE WOULD BE FOR AN EXTERNAL STORAGE UNIT WITH 100 MEGABITE CAPACITY WHICH WOULD BE APPLIED TO THE RUSSIAN RIAD COMPUTER INSTALLED AT THE HUTA KATOWICE. A CONTRACT WAS SIGNED WITH MEMOREX IN NOVEMBER, 1977, AND WOULD BE VALID THROUGH MARCH 31, 1978, SUBJECT TO ISSUANCE OF THE EXPORT LICENSE.

2. GLIKSMAN SAID MEMOREX APPLIED FOR THE LICENSE IN DECEMBER 1977, SAND THAT A MEETING WOULD BE HELD IN THE OFFICE OF EXPORT ADMINISTRATION ON MARCH 8 TO CONSIDER ADDITIONAL INFORMATION SUPPLIED BY MEMOREX AND ZETO CONCERNING THE INTENDED USE OF THE EQUIPMENT. HE EMPHASIZED THAT AN IBM STORAGE UNIT OF EQUAL CAPACITY AND COMPARABLE SPECIFICATIONS WAS CURRENTLY IN OPERATION AT THE POLSKI FIAT PLANT AT BIELSKO/BIALA. THEREFORE, HE PRESUMED THE NATURE OF THE EQUIPMENT SHOULD NOT LIMITED OFFICIAL USE

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PRECLUDE ISSUANCE OF AN EXPORT LICENSE.

THE MEMOREX UNIT WOULD BE USED FOR ACCOUNTING-TYPE PROCEDURES, SUCH AS INVENTORY AND FINANCIAL CONTROL.

3. GLIKSMAN SAID AN EARLY DECISION ON THIS MATTER IS IMPORTANT, SINCE UNDUE DELAY COULD REQUIRE RESUBMISSION OF A REQUEST FOR A POLISH IMPORT LICENSE AND POSSIBLY

RECONSIDERATION OF THE CONTRACT.

4. ACTION REQUESTED: PLEASE LET US KNOW WHEN A DECISION ON THE MEMOREX APPLICATION CAN BE EXPTECTED. DECONTROL UPON RECEIPT.
BROWN

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Message Attributes

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Disposition Event:
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Subject: REQUEST FOR EXPORT LICENSE FOR MEMOREX DISC-DRIVE COMPUTER STORAGE UNIT

TAGS: ESTC, BEXP, PL, US

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